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## Frederick Stork's \$100,000 bequest a welcome boost to the foundation



Fred Stork

Frederick Stork's \$100,000 bequest to the Engineers Club of Dayton Foundation last year came as a surprise and was especially welcome in these tight times. (Gratitude is also felt for a \$10,000 bequest from the estate of

Steve Heller. See story on page 6.)

A member since September of 2001 until his death May 14, 2007, Fred mostly used the Club for dining and was especially well known to staffers like receptionist Brenda McQueen. "He was friendly, knew our names, and joked around with me and Gary, (former Dining Room Manager)" Brenda recalled. "He was very sociable and outgoing."

"We are very appreciative to have received the gracious bequest from Fred Stork," said Club Foundation President **Chuck Allport**. "It's rewarding to know that the Club had such a supportive relationship with Fred that he chose to remember us in this way. This is a real tribute to our staff."

This friendliness was typical of Fred Stork, noted Brad Stork, Fred's nephew who in 1986 was brought into the company—Kelch-Stork and Associates—Fred started half a century ago.

"He always had a presence from his sales days," Brad said. "He was always able to work with the people at the welcome and reception desk, or with whoever was serving tables. He was always very knowledgeable. One thing I learned from him was that you always find out the names of who those people are. You would always call them by name—he was always big on that. I think that's how people knew who he was."

Fred's grandfather came to NCR to work in the early 20th century. Fred and his father also worked at NCR, but Fred, who received his mechanical engineering degree from the University of Cincinnati, soon branched out into sales and marketing with his new firm that covered – and still covers – Ohio, Kentucky and Indiana as a subcontractor for American and foreign companies. Fred sold that company to his nephew Brad but continued to head a subsidiary, Miami Metals.

"He was always dabbling," Brad said, "trying to mate a consumer with a manufacturer. He was a dealmaker."

"He was on the road all his life. He never married, so he had a lot of time to meet people and be gracious. That was one of his strong points in the business, too."

"There is a lot to be said for politeness, manners and follow-up, treating people with respect," Brad reflected. "I think it has to do with who you are and how you were brought up."

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